



CHOOSE OHIO

Grow your career and further your impact at Ohio University

OHIO
UNIVERSITY

Advancement **LEADERSHIP**

*A letter from Greg Simmons
Vice President, University Advancement
President & CEO, The Ohio University Foundation*

Thank you for taking time to learn more about Ohio University's Division of University Advancement and the Associate Vice President, Development job opportunity.

Advancement supports and enhances the University's mission by engaging alumni, friends, and partners in the life of the University. At our very core, Advancement connects joyful givers—of dollars, time, and expertise—to grateful recipients—students, faculty, staff, and the community. Our work is, and has long been, essential to the fabric of Ohio University.

When you join our team, you become part of this fabric.

The steadfast loyalty of alumni and friends has inspired four successful comprehensive campaigns for Ohio University that, taken together, have raised more than \$875 million in support of Ohio University's students, faculty, programs, and places. It has brought Bobcats together in celebration of decades of Homecomings. It has led countless alumni experts into Ohio University classrooms and inspired them to mentor fellow Bobcats. And it has connected thousands of alumni around the nation and the world for the greater good. This loyalty ensures that we are forever OHIO.

Advancement continues to sustain this essential work by being a steadfast partner to the University, its colleges, units, and campuses; by carefully stewarding University and Ohio University Foundation resources (including a **\$800 million endowment**); by advancing the University through the meaningful, life-long engagement of alumni and friends; and by securing more than \$50 million in philanthropic support each year. I hope that you will consider joining our team, which works together to move Ohio University forever forward.

Sincerely,



Greg Simmons



Greg Simmons, VP/President & CEO

About

UNIVERSITY ADVANCEMENT

Overview

The Division of University Advancement builds and strengthens relationships that inspire investments of time, talent, and treasure in the University and its mission. The Division engages alumni and friends in the life of the University and secures private support that advances the University's strategic initiatives. University Advancement shares OHIO's story and furthers its mission and vision across the globe. The Division of University Advancement is committed to excellent customer service, fostering collaborative work environments, and celebrating a culture of diversity and inclusion.

Structure

University Advancement comprises the Ohio University Alumni Association, the Office of Development, the Office of Advancement Services, Foundation Accounting, and The Ohio University Foundation and is responsible for alumni and constituent engagement and outreach; fundraising; and the data and systems that support the strategic engagement and fundraising that advances Ohio University and its mission. These units value their team member's unique experiences and collaborate daily to support each other, Ohio University, and the division's strategic plan.

History

Since 1859, the Ohio University Alumni Association (OUAA) has actively engaged alumni and friends with the University—connecting grads to their alma mater in support of students, faculty, staff, and programs. Today, the Association serves more than **250,000 living alumni**. The Ohio University Foundation was established in 1945 by supporters of Ohio University including and encouraged by then-President John C. Baker. The Foundation is the repository for all private gifts to Ohio University. Its mission since its founding more than 75 years ago: “Philanthropy in service to education.”

From the very beginning when Christopher and Daniel Herrold forgave the University's debt on the purchase of the lumber to build Cutler Hall to The 1804 Capital Gifts Fund Campaign which started in 1961 and raised \$23.6 million, the support of alumni and friends has had a deep impact on Ohio University. Today, supporters contribute an average of **\$50 million each year** through many various ways - from small gifts to our [transformational gifts and givers](#) - OHIO's alumni and friends are one of a kind and we are forever grateful for each and every one of them.



THE OPPORTUNITY

Associate Vice President, Development

The Associate Vice President of Development (AVP) at Ohio University (OHIO) reports to the Vice President of University Advancement and President & CEO of The Ohio University Foundation (VP) and is a member of the Advancement senior leadership team. He/she is responsible for implementing a comprehensive development and philanthropy program that successfully meets Ohio University and school/unit goals and contributes to the overall growth of private philanthropy.

The AVP is responsible for working closely with the central fundraising staff, schools, deans, faculties, and other university units in articulating and implementing plans, goals, and activities related to fund-development. The AVP also is responsible for establishing performance and promotion standards for gift officers, developing a culture of goal achievement and accountability, and leading the process for setting ambitious annual goals for our unit based fundraisers. The AVP also will have responsibility for cultivating, soliciting and stewarding a group of select prospects.

Travel and Work Location

University Advancement values in person collaboration and relationship building and therefore takes a hybrid approach that combines remote and in-office work days across the division. Unless traveling on university business, staff, including this position, work onsite multiple days per week. The AVP will work from the Athens, Ohio campus and may have the option to participate in the unit's hybrid approach, upon approval. The AVP must also have the ability and willingness to travel.

POSITION DETAILS

Minimum Requirements

Ohio University Advancement is searching for a candidate who possesses a Bachelor's degree, eight years experience in Advancement, Donor Relations/Stewardship, and five years of management experience. We recognize the skills to perform in this position may be obtained through experiences other than those listed, so an equivalent combination of education and related experience will also be considered.

Salary

Based on extensive benchmarking data, the salary range for pay grade 24 is \$153,413 to \$270,904. The targeted hiring salary for this position is \$153,413 to \$210,942. The salary negotiated at the time of offer will be commensurate with education and experience while also considering internal equity. For more information on the pay structure and Pay Administration Guidelines please visit: <https://www.ohio.edu/hr/compensation-pay>
RELOCATION allowance or SIGN ON BONUS of up to 10% of the base salary may also be available!

Nominations and Applications

Applications should consist of a Cover letter addressing how the position aligns with your career trajectory and a demonstrated commitment to working in a diverse environment, a resume, and a list of at least three (3) professional references with current contact information. No references will be contacted without the explicit permission of the candidate. Applications, nominations, and expressions of interest can be submitted electronically, and in confidence, to:

OUAVPDevelopment@academicsearch.org

The position is open until filled but only applications received by Wednesday, May 7, 2025, can be assured full consideration. The University is being assisted by Academic Search. Confidential discussions about this opportunity may be arranged by contacting consultant Chris Butler at Chris.Butler@academicsearch.org.

Further information about Ohio University is available at <https://www.ohio.edu/>.

About **OHIO** **UNIVERSITY**



Ohio University (OHIO) strives to be the best student-centered, transformative learning community in America.

Now into its third century, OHIO has become one of the nation's premiere regional universities, educating nearly 30,000 students annually from more than 120 countries around the world. We're proud to offer something for everyone with more than 250 majors, minors, and certificate programs within 11 colleges on **multiple campuses**, including a robust residential program and a growing **eCampus**.

OHIO is committed to fostering, embracing, and celebrating diversity in all its forms. Our Athens campus offers students a residential learning experience in one of the nation's most picturesque academic settings. Additional campuses and centers serve students across the state, and online programs further advance the University's commitment to providing educational access and opportunity.

**a top military-
friendly school**
for 11 consecutive years

**a top college
for diversity**
for 4 consecutive years

**a top transfer-
friendly school**
for 3 consecutive years

**the #1 best
value school**
among public universities
in the state of Ohio



At **OHIO**

HIGHLIGHTS:

Use links below for info about some of OHIO's accolades and commitments



WE EXCEL.

250+ majors, minors, and certificates with multiple top 100 ranked programs

Top Honors College to Study in the U.S.

#1 online college in Ohio

4-time HEED Award winner



WE CENTER THE STUDENT EXPERIENCE.

Guarantee Plus

Experiential Learning

86% of classes taught by faculty

Robust study abroad program



WE CREATE & INNOVATE.

R1 research designation with **50+ Research Centers & Institutes**

104 active U.S. patents

Top University Business Incubator

Home to 7 art galleries, 3 theaters, **the OHIO Museum Complex** and more.



WE CELEBRATE TOGETHER.

Dr. Martin Luther King Jr. Celebration

International Street Fair

Juneteenth Celebration

Black Alumni Reunion

At **OHIO**

HIGHLIGHTS:

Use links below for info about some of OHIO's accolades and commitments



WE INVEST IN A BRIGHT FUTURE.

[\\$2.9 billion economic impact](#)

[\\$87 million for research last year](#)

[\\$53 million in scholarship support to students last year](#)

[#1 public value in Ohio](#)



WE NEVER STOP LEARNING.

[Inclusive Pedagogy Academy](#)

[Professional Development Pathways](#)

[OHIO Museum Complex](#)

[Diversity Leadership Institute](#)



WE BELIEVE IN THE POWER OF CONNECTION.

[Ohio Valley Center for Collaborative Arts](#)

[Take Back the Night](#)

[Women's Mentorship Program](#)

Over 98% of first year students are in [Learning Communities](#)



WE PLAN FOR SUCCESS.

[Inclusive Excellence Plan](#)

[Sustainability & Climate Action Plan](#)

[11 Strategic Initiatives](#)

[Make Respect Visible](#)

Employee

BENEFITS & RESOURCES

Health and Family Benefits

Medical

Vision

Dental/orthodontia

Prescription drug

Employee and dependent life insurance

Short and long-term disability coverage

Health flexible spending accounts

Dependent day care flexible spending accounts

Adoption assistance

Trans-affirming care

Counseling and mental health care

Pregnancy and birth care

Time Off

Up to 21 paid vacation days annually

12 paid holidays

Annual winter break closure

Paid sick leave and personal time

Disability leave

Educational leave

Faculty fellowship leave



Retirement Benefits

Up to 14% University contribution to retirement.

Ohio University faculty and staff can participate in a 401(a) defined contribution plan or the State of Ohio public employee defined benefit pension plans. The retirement contribution match by the university may be as high as 14% of salary depending on the retirement plan selected.

In addition to these core retirement plan options, the university offers voluntary 403(b) and 457(b) retirement plans through which employees can invest up to \$20,500 of their own salary annually on a pre-tax basis with one of four retirement plan companies.

Educational Benefits

Extensive tuition assistance for employees

and families. Ohio University is proud to provide access to educational benefits that support professional and educational goals of faculty, staff, and their family members including spouses, partners, and their children. The educational benefit includes access to most undergraduate, graduate, and online degree programs at all campuses, providing up to an 87% reduction of total tuition costs.

Additional Benefits and Resources

- ▶ [Employee Assistance and Work/Life Program](#)
- ▶ [Concierge health care advisory support and services](#)
- ▶ [Wellbeing Services, Programs, and Facilities](#)
- ▶ [Lactation Rooms with Hospital Grade Pumps](#)
- ▶ [Meditation and Prayer Spaces](#)
- ▶ [Gender-Inclusive Restrooms](#)
- ▶ [Dedicated Accessibility Office](#)

OHIO FLEXWORK

Ohio University embraces a model for the workplace that enables flexibility, adapts to evolving team and university needs, optimizes collaborative work while respecting the need for focused individual effort, and seamlessly integrates our virtual and physical environments.

Potential FlexWork Opportunities*

Remote work

On-site work

Hybrid work

Flexible schedule

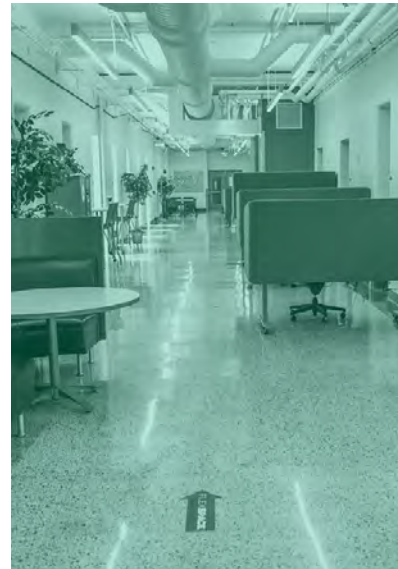
University FlexSpace

OHIO has designated areas on campus that are configured of private, semi-private, and open work stations for University employees to utilize. Some work stations are reservable while others are designated for drop-in use.

Individual Work Stations

Collaboration Rooms

Conference Rooms



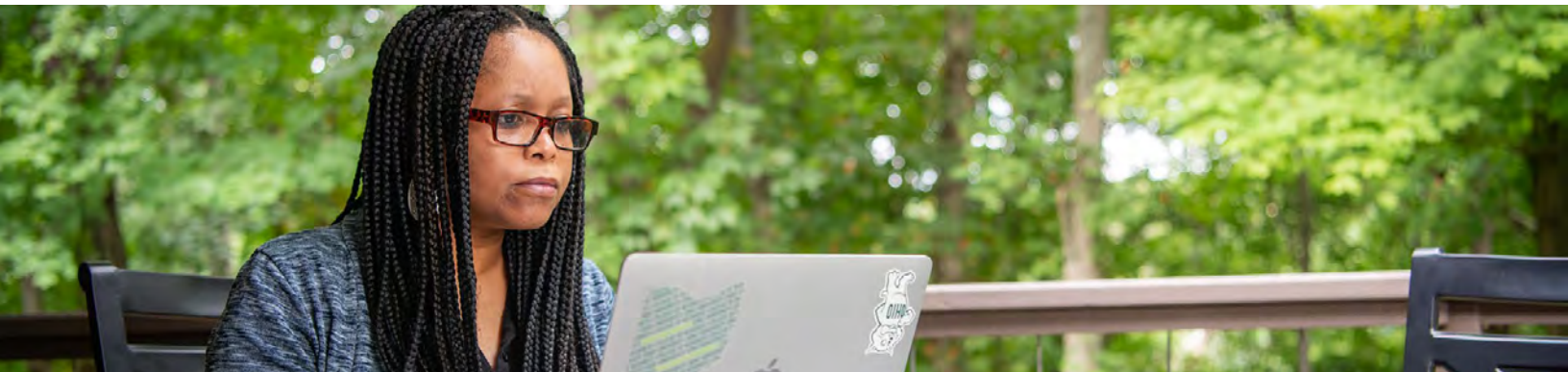
Resources for FlexWork

Microsoft Teams for virtual meetings and team communication

VPN for remote access to OHIO servers and files

FlexWork Tracker for taxes considerations

**Not all positions are eligible for FlexWork opportunities.*



OHIO **LINKS**





About the **ATHENS** **COMMUNITY**

What strikes most newcomers to Athens is the area's dedication to cultivating community. Founded in 1797, Athens was an important stop on the Underground Railroad, and the United Mine Workers of America started as a gathering of coal miners in the area. A nationally recognized local food scene, a location near some of the state's best hiking trails and parks, a place in the Top 100 Art Communities in America, and a long history of campus and city activism related to sustainability and social justice have all helped to establish Athens as one of today's "50 Best College Towns to Live in Forever." Annual local events like the Pawpaw Festival and the Nelsonville Music Festival celebrate the area's natural beauty and reputation for not only being a growing tourist destination, but also a family-friendly and safe place to live.

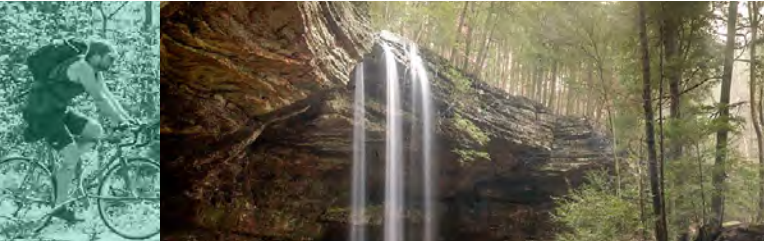


Athens, Ohio

GO BEYOND THE BRICKS

HIGHLIGHTS:

Use links below for info about some of the amazing experiences Athens has to offer



EXPLORE the Great Outdoors

[Hockhocking Adena Bikeway](#)

[Bailey's Trail System](#)

[Hocking Hills](#)

[Sells Park Accessible Story Trail](#)



JOIN in the Festivities

[Paw Paw Festival](#)

[Nelsonville Music Festival](#)

[International Street Fair](#)

[OHIO Brew Week](#)



IMMERSE PLAYING Yourself in the Arts

[Athena Cinema](#)

[Dairy Barn Arts Center](#)

[OHIO Performing Arts & Concert Series](#)

[Athens Photographic Project](#)



BUILD Community

[Passion Works Studio
Community Art Night](#)

[Leadership Athens County](#)

[Young Athens Professionals](#)

[ABC Players](#)

Athens, Ohio

GO BEYOND THE BRICKS

HIGHLIGHTS:

Use links below for info about some of the amazing experiences Athens has to offer



DISCOVER

Our Rich History

[Hocking Valley Scenic Railway](#)

[Mount Zion Baptist Church
Preservation Society](#)

[Stuart's Opera House](#)

[Little Cities of Black Diamonds](#)



TRY

Something New

[Arts West After School Youth Programming](#)

[Athens Arts, Parks, and Recreation](#)

[Athens County Public Libraries](#)

[Athens Farmers Market](#)



ENGAGE

Your Brain

[Ohio Valley Museum of Discovery](#)

[OHIO Kennedy Lecture Series](#)

[Southeast Ohio History Center](#)

[Black History Tour of Athens](#)



FIND

More

[Athens Area Chamber of Commerce](#)

[Athens Visitors Bureau](#)

[Center for Campus and
Community Engagement](#)

[WOUB Community Calendar](#)



**FOREVER
OHIO**

TM